

Warm-up (Income Quiz Tues, Oct 29)

Natalie has been offered 2 jobs.

Job A pays \$1820 semi-monthly.

Job B pays \$1750 every 2 weeks.

a) What is the annual salary for each job?

(A)  $\$1820 \times (2 \times 2) = \underline{\$43,680}$

(B)  $\$1750 \times \left(\frac{52}{2}\right) = \underline{\$45,500}$

b) If each job has a 38 hour work week, what is the hourly pay for each job?

(A)  $\frac{\$43,680}{52} = \$840 \text{ per week} \Rightarrow \frac{\$840}{38} = \underline{\$22.11}$

(B)  $\frac{\$1750}{2} = \$875 \text{ per week} \Rightarrow \frac{\$875}{38} = \underline{\$23.03}$

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**Commission:** You get paid for how much you sell (percentage)

$$\text{Commission} = \frac{\text{Sales}}{\text{what you sell}} \times \text{Commission rate} \left( \text{Decimal for the formula} \right)$$

**Example #1:**

Frank earns 8% commission on furniture sales. If he sells \$3000 of furniture, how much commission does he earn?

$$\begin{aligned} \text{Commission} &= \text{sales} \times \text{rate} \\ &= \$3000 \times 8\% \leftarrow 0.08 \leftarrow \frac{8\%}{100} \text{ or } 0.08 \\ &= \$3000 \times 0.08 = \underline{\$240} \end{aligned}$$

Sometimes, you earn different amounts of commission depending on how much you sell.

**Example #2:**

Sally receives commission based on how much wedding cake she sells. She gets 12% commission on all cake sales over \$600. If she sells \$2100 of cake in a certain week:

a) How much commission does she earn?

$$\begin{aligned} \text{Commission} &= \text{Sales} \times \text{rate} \quad \frac{12}{100} \text{ or } 0.12 \\ &= (\$2100 - \text{NO Commission } \$600) \times 0.12 = \underline{\$180} \end{aligned}$$

b) Sally is paid \$22 per hour. If she works 35 hours during the same week, what is her gross income for the week?

$$\begin{aligned} \text{total} &= \text{Wage} + \text{Commission} \\ &= \$22 \times 35 + \$180 \\ &= \underline{\underline{\$950}} \end{aligned}$$

**Piece of Work:** You get paid for each thing you make/do

**Example #1:** Supreme

Sam works in a ~~store~~ clothing factory. He gets \$10 for each T-shirt he sews. He can sew a T-shirt every 20 minutes.

a) How much does he make per hour?

$$\frac{60}{20} = 3 \text{ per hour} \Rightarrow \$10 \times 3 = \$30 \text{ per hour}$$

b) Sam gets paid every two weeks. If he works 38 hours per week, how much does he make each paycheck?

$$\begin{array}{l} \text{each} \\ \text{week} \end{array} : \$30 \times 38 = \$1140 \Rightarrow \begin{array}{l} \text{every} \\ \text{week} \end{array} 2 \Rightarrow \$1140 \times 2 \\ \hline = \$2280 \end{array}$$

**Example #2:**

Cynthia works making custom skateboards. She earns 45% of the price for each skateboard made. It takes her 6.5 hours to make a \$575 skateboard.

a) How much does she earn per skateboard?

$$\$575 \times 0.45 = \underline{\$258.75}$$

b) How much does she earn per hour?

$$\frac{\$258.75}{6.5} = \$39.81 \text{ per hour}$$

c) If she works 39 hours every week, what is her gross income for the year?

$$\$39.81 \times 39 = \$1552.59 \rightarrow \text{each week}$$

$$\$1552.59 \times 52 = \underline{\$80,734.68}$$